

**At Louvain-la-Neuve - 120 credits - 2 years - Day schedule - In English**Dissertation/Graduation Project : **YES** - Internship : **YES**Activities in English: **YES** - Activities in other languages : **NO**Activities on other sites : **optional**Main study domain : **Sciences économiques et de gestion**Organized by: **Louvain School of Management (LSM)**Programme acronym: **GEST2M** - Francophone Certification Framework: 7**Table of contents**

Introduction .....	2
Teaching profile .....	3
Learning outcomes .....	3
Programme structure .....	4
Programme .....	5
Detailed programme by subject .....	5
Alternatives .....	31
Supplementary classes .....	39
Course prerequisites .....	41
The programme's courses and learning outcomes .....	41
Information .....	42
Access Requirements .....	42
Teaching method .....	47
Evaluation .....	47
Mobility and/or Internationalisation outlook .....	47
Possible trainings at the end of the programme .....	47
Contacts .....	48

## GEST2M - Introduction

### Introduction

#### Introduction

The Master's 120 credits in Management is a two-year programme that is intended to strengthen the managerial abilities of students who, on top of their training in management, economics, and quantitative methods, also have a background in social sciences (sociology, law, psychology, anthropology, philosophy, political science).

#### Your profile

- You have a Bachelor's degree in economics and/or management;
- You have a Bachelor's degree in another social science with a minor in management and you wish to strengthen your managerial skills;
- You wish to become an ethical and community-minded leader;
- You are motivated by entrepreneurial drive and a desire to learn how to work effectively in a team;
- You are looking for a high-quality education, based on solid scientific knowledge, in all management fields;
- You seek to develop concrete in-company experience and participate in the management of complex and innovative projects;
- You wish to develop your skills in the management of organisations.

#### Your future job

The Master's 120 credits in Management aims at developing competent leaders who are:

- **Ethical and community-minded** – that is, people who care about broader society, are willing to undertake cultural change for more ethical and sustainable developments, and can contribute to the common good by participating in the design of new political governance;
- **Entrepreneurial and innovative** – that is, people who are willing and able to launch innovative projects, solve complex problems by adopting a systemic perspective, and change business norms;
- **Responsible and inspiring** – that is, people who are free, talented and respectful of the talents of others, profoundly honest and tolerant, and also clear-sighted and dynamic personalities.

Our graduates can access the highest corporate management positions in multiple sectors. Besides consultancy, auditing, banking, sales, and retail, graduates in Management are often found in positions related to marketing, people management, or corporate social responsibility.

#### Your programme

The programme of the Master's 120 credits in Management is composed of the following four components:

- **Core training.** All master's students must complete focus courses that equip them with the necessary knowledge and competences to achieve excellence and ethics in management in today's challenging world. Through these courses, students acquire a broad and solid grasp of the two forces that are deeply reshaping our society and economy – Green Transition and Digital Transformation – whilst being provided with the appropriate set of methods and guiding principles – Complexity Management and Corporate Social Responsibility.
- **Business exposure.** Students get acquainted with the practical business environment in several ways. In the first term of the programme, students achieve a Consulting Project under the joint supervision of professors and practitioners; the aim is to solve a real business problem and, thereby, to acquire a hands-on learning experience. In the fourth term, students must complete an internship of a minimum of 60 consecutive days. Two seminars also expose students to Current Managerial Issues (through testimonies of high-profile executives) and equip them with Relational and Managerial Competences.
- **Specialized training.** Students acquire in-depth education in some field of management by choosing a Major, that is, a group of five connected courses that focus on a given subject (finance, marketing, people management, ...) or topic (European business, consumer insights, corporate social responsibility, ...). Students also hone their knowledge of a specific management issue through the autonomous, critical, and rigorous research they perform for the completion of their Master's thesis.
- **International exposure.** To prepare students for the global environment in which they will evolve, our programmes propose several ways for strengthening their flexibility, intercultural skills, and open-mindedness. Our Exchange Programme allows students to spend the third term of the programme in one of our 130+ partner universities throughout the world. Students who cannot seize this opportunity take a dedicated set of courses – including Cross-cultural Management and Language courses. Students in the Master's 120 credits in Management can also apply to prime international tracks, namely the [CEMS Master in International Management](#) (exclusive entry point in Belgium) and an array of [double degree](#) programmes. Students are also regularly presented with global managerial issues and brought into contact with international organizations through a large array of activities.

## GEST2M - Teaching profile

### Learning outcomes

The Master in Management prepares the graduate to meet the challenge of **becoming a socially responsible professional with a transversal approach to the management professions.**

The **Master in Management** is a programme that develops the transversal skills and expertise necessary for management functions in public or private, national or international, commercial or non-commercial organisations.

At the end of this programme (including an optional company work placement and foreign exchange), the graduate will have developed the skills and knowhow that will allow him to master the complex and varied issues that organisations encounter in management of occupations, skills and processes, whether at a strategic, tactical or operational level. He will also be specialised in one or more management functions: human management, marketing, finance, accounting, operations and logistics, e-business, etc.

**At the end of this programme, the graduate will be:**

> **Responsible:** capable of implementing socially responsible management practices in private or public organisations while taking account of the issues of international competition.

> **A professional:**

- who has assimilated management theories and concepts for efficient, expert use in a professional setting;
- capable of locating organisations in their socio-economic and institutional context, understanding the interdependences between the organisation and the environment, and translating them into management decisions;
- who has developed in-depth skill in key management functions and their international aspects;
- capable of handling a wide variety of management problems, taking into account diverse economic, social and political environments.

Aware of the responsibility inherent to his profession, the graduate will have acquired the mindset of a critical participant, capable of making decisions in organisational environments by putting **ethical and socially responsible management values** at the centre of his concerns. He will have adopted an approach of continuous development that will allow him to be a professional demonstrating flexibility, capable of adapting and evolving positively in his environment.

#### THE COMPETENCY FRAMEWORK

##### Introduction

The exit profile of the Master in Management graduate is specified by the **LSM competency framework**, with in particular:

- an academic education centred on training in economics and management, with a transversal approach to management functions.
- priority given to the following skills:
  - o Acting as a socially responsible participant,
  - o Mastering knowledge,
  - o Acting in an international and multicultural context.
- a possibility of developing some of these skills in greater depth through his choice of options, tracks, Master's thesis, internship and exchange.

#### 3. Research training

Students wishing to prepare for the completion of a Doctorate in Management or, more broadly, to learn the methods and domains in research, fundamental and applied, in management have the opportunity to follow the Specialized Focus. The Specialized Focus will develop the student's ability to:

- Identify and locate the different epistemological paradigms characterizing the research in management
- Master the specific methodological modelling approaches and/or empirical, qualitative/quantitative, and design a research platform

On successful completion of this programme, each student is able to :

**1. Corporate citizenship:** Act consciously, aware of their responsibilities, placing human and ethical considerations at the very heart of their thinking and actions.

1.1. Demonstrate independent reasoning, look critically and consciously at acquired knowledge (both academic and common sense) and managerial practices, in light of emerging circumstances and their outcomes.

1.2. Decide and act by incorporating ethical and humanistic values, integrity, respect for the laws and conventions, solidarity and civic action, and sustainable development.

1.3. Decide and act responsibly, while taking into account the social, economic and environmental, sometimes antinomic, outcomes in the short, medium and long term, for the various stakeholders.

**2. Knowledge and Reasoning:** Master an active and integrated command of a multidisciplinary body of knowledge (content, methods, models, conceptual frameworks) essential to act expertly in the various areas of management.

2.1. Master the core knowledge of each area of management.

2.2. Master highly specific knowledge in one or two areas of management: advanced and current research-based knowledge and methods.

2.3. Articulate the acquired knowledge from different areas of management.

2.4. Activate and apply the acquired knowledge accordingly to solve a problem.

2.5. Contribute to the development and advancement of the management field.

**3. A scientific and systematic approach:** Analyze and resolve problems in multidisciplinary and complex management situations using a scientific and systematic approach.

- 3.1. Conduct a clear, structured, analytical reasoning by applying, and eventually adapting, scientifically based conceptual frameworks and models, to define and analyze a problem.
- 3.2. Collect, select and analyze relevant information using rigorous, advanced and appropriate methods.
- 3.3. Consider problems using a systemic and holistic approach: recognize the different aspects of the situation and their interactions in a dynamic process.
- 3.4. Perceptively synthesize the essential elements of a situation, demonstrating a certain conceptual distance, to diagnose and identify pertinent conclusions.
- 3.5. Produce, through analysis and diagnosis, implementable solutions in context and identify priorities for action.

**4. Innovation and Entrepreneurship:** Innovate, initiate and lead change.

- 4.1. Identify new opportunities, propose creative and useful ideas in situations that require new strategic approaches, break with existing models and paradigms, promote progress and change.
- 4.2. Initiate, develop and implement ideas around a new product, service, process or organizational structure, having evaluated the risks and remain pragmatic.
- 4.3. Integrate, collaborate and actively drive forward collective actions for change, and diffuse for social awareness.
- 4.4. Reflect on and improve the content, processes and goals of professional practices.

**5. Work effectively in an international and multicultural environment:** Work as an interface between stakeholders with different rationales, belief systems, training, nationalities, cultures ...

- 5.1. Understand the inner workings of an organization: develop a global approach and integrate the internal logic used, within the organization.
- 5.2. Position and understand the functioning of an organization, in its local and international socio-economic dimensions and identify the associated strategic issues and operational decisions.
- 5.3. Understand and establish their own role and scope for action, in the overall operation of the organization, while liaising with the various internal and external stakeholders.

**6. Teamwork and leadership:** Integrate and work in a team, exercise enlightened leadership within the group.

- 6.1. Work in a team: join in and collaborate with team members. Be open and take into consideration the different points of view and ways of thinking, manage differences and conflicts constructively, accept diversity.
- 6.2. Work in a team: join in and collaborate with team members. Be open and take into consideration the different points of view and ways of thinking, manage differences and conflicts constructively, accept diversity.

**7. Project Management:** Define and manage a project to completion, taking into account the objectives, resources and constraints that characterize the project environment.

- 7.1. Analyse a project within its environment and define the expected outcomes: identify what is at stake, the required outcomes and the environmental constraints; clearly define the project objectives and associate the performance indicators.
- 7.2. Organize, manage and control the process: structure and schedule the tasks, identify and allocate human and material resources, coordinate, delegate and supervise the tasks; take into account the anticipated constraints and risks.
- 7.3. Make decisions and take responsibility for them in an uncertain world: take initiatives and act, anticipate and be proactive, show discernment and good judgment and be prepared to make quick decisions, taking into account multiple factors and uncertainties; accept the risks and consequences of decisions.

**8. Communication and Interpersonal Skills:** Communicate, converse effectively and convincingly with the stakeholders.

- 8.1. Express a clear and structured message, both orally and in writing in their mother tongue, in English and ideally, in a third language, adapted to the audience and using context specific communication standards.
- 8.2. Interact and discuss effectively and respectfully with diverse stakeholders (supervisors, peers, colleagues, clients... ) in face-to-face and group contexts, using both verbal and nonverbal communication skills: demonstrate the ability to listen, empathize, be assertive, provide and accept constructive criticism.
- 8.3. Persuade and negotiate: understand the needs and viewpoints of others, put forward their reasoning in an appropriate, relevant and persuasive manner, able to bring out points of agreement, even in antagonistic situations.

**9. Personal and professional development:** Display self-knowledge and independence, able to adapt quickly to new situations and involve positively.

- 9.1. Independent self-starter: set priorities, anticipate and plan work activities within time constraints, rigorous, structured and thorough, even in changing, uncertain environments or crisis.
- 9.2. Self-awareness and self-control: be aware of and manage their own emotions, able to be objective about their work and behaviour, and recognize their own strengths and weaknesses, accept them and use them in a professional manner.
- 9.3. Self-motivation: be capable of creating a project in line with their own values and aspirations, confident and motivated in managing the implementation of the project, and persevere in difficult situations.
- 9.4.

Quick study, lifelong learner: quickly and independently assimilate new information and skills needed to evolve in their professional environment, learn from successes and errors in the spirit of lifelong learning.

## Programme structure

---

The Master's 120 credits in Management is a two-year programme consisting of four terms of 30 credits.

In this Master, each term is divided in two parts of six weeks. The courses are therefore given intensively during six weeks.

Assessments can be organised at the end of each six-week part or during the examination sessions at the end of the term in addition to the continuous assessment (intermediate tests, individual and group work) that is organised during that part.

ANNUAL BLOCK 1						ANNUAL BLOCK 2							
TERM 1			JANUARY EXAM SESSION	TERM 2			JUNE EXAM SESSION (AUGUST-SEPT. RESIT EXAM SESSION)	TERM 3			JANUARY EXAM SESSION	TERM 4	
Part 1	MIDTERM EVALUATION WEEK	Part 2		Part 1	MIDTERM EVALUATION WEEK	Part 2		Part 1	Part 2	Part 1		Part 2	
6-WEEK INTENSIVE COURSES		6-WEEK INTENSIVE COURSES		6-WEEK INTENSIVE COURSES		6-WEEK INTENSIVE COURSES	EXCHANGE (Optional) OR			INTERNSHIP			
						6-WEEK INTENSIVE COURSES	MIDTERM EVALUATION WEEK	6-WEEK INTENSIVE COURSES					
PROJECT				SEMINARS				MASTER'S THESIS					
30 credits				30 credits				30 credits			30 credits		

**GEST2M Programme**

**Detailed programme by subject**

**CORE COURSES [35.0]**

**Annual Block 1:** the student has to follow the **focus courses** (30 credits) + **2 seminars from the core courses** + **1 major**

**Annual Block 2: Internship and seminar** (10 credits) + **master's thesis and seminar** (20 credits) + **exchange** (30 credits). If the student does not go on exchange, she/he has to follow the **"LSM courses (if no exchange)"** (15 credits) + **1 Option** (15 credits)

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- ⊕ Open to incoming exchange students
- ⊗ Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

				Year	
				1	2
○ LLSMD2901	<a href="#">Mémoire</a>		FR [q1+q2] [18 Credits] ⊕		x
○ LLSMS2220	<a href="#">Seminar on Current Managerial Issues</a>	Per Joakim Agrell	EN [q1+q2] [22.5h+7.5h] [2 Credits] ⊕	x	
○ LLSMD2094	<a href="#">Séminaire d'accompagnement du mémoire</a>	Chantal de Moerloose	FR [q1+q2] [30h] [2 Credits] ⊕		x
○ LLSMD2090	<a href="#">Seminar on Relational and Managerial Competences</a>	Patrice Gobert Pierre Meurens	EN [q1+q2] [45h+7.5h] [3 Credits] ⊕	x	

## o Internship (10 credits)

⌘ LLSMD2915	Internship and Career development	Patrice Gobert Pierre Meurens	EN [q1+q2] [30h] [10 Credits] 🌐		X
⌘ LLSMD2916	International Internship with coaching Only for IB students	Christophe Lejeune	EN [q2] [30h] [10 Credits] 🌐		X

## ⌘ Elective courses (instead of the internship) for CPME students (10 credits)

The CPME student who does not wish to do an internship must choose 2 courses from the list below:

⌘ LLSMS2014	Entrepreneurial Finance	Raphaël Betti (compensates James Thewissen) Quentin Colmant	EN [q1] [30h] [5 Credits] 🌐		X
⌘ LFSMA2212	Innovation classes course available only after selection	Benoît Macq Jean-Pierre Raskin Benoît Raucent	EN [q1] [30h+15h] [5 Credits] 🌐 > French-friendly		X
⌘ LSST1001	IngénieuxSud	Stéphanie Merle Jean-Pierre Raskin (coord.)	EN [q1+q2] [15h+45h] [5 Credits] 🌐		X
⌘ LLSMS2080	International Entrepreneurship Course available only after selection	Frank Janssen	EN [q2] [30h+30h] [5 Credits] 🌐		X
⌘ LLSMS2081	Strategic Management of Start ups	Bartholomeus Kamp	EN [q2] [30h+30h] [5 Credits] 🌐		X
⌘ LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits] 🌐		X

## LIST OF FOCUSES

- > **Professional Focus** [ en-prog-2022-gest2m-lgest321s ]  
 > **Research Focus** [ en-prog-2022-gest2m-lgest202a ]

## PROFESSIONAL FOCUS [30.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

### o Content:

● LLSMS2901	<a href="#">Consulting Project</a>	Raphaël Betti Constantin Blome Corentin Hericher Ruben Olieslagers Bernard Paque James Thewissen Vincent Vanderborght	EN [q1] [60h+15h] [10 Credits] 🌐	X	
-------------	------------------------------------	---	----------------------------------	---	--

### o Corporate social responsibility (5 credits)

One course among :

⊗ LLSMS2397	<a href="#">Corporate Social Responsibility (in dutch)</a>	Sabine Denis	NL [q1] [30h] [5 Credits] 🌐	X	
⊗ LLSMS2905	<a href="#">Corporate Social Responsibility</a>	Carlos Desmet Corentin Hericher Corentin Hericher (compensates Valérie Swaen)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐	X	
● LLSMS2903	<a href="#">Digital Transformation Management</a>	Paul Belleflamme Jérôme Coenraets Manuel Kolp	EN [q1] [22.5h+15h] [5 Credits] 🌐	X	
● LLSMS2902	<a href="#">Green Transition Management</a>	Paul Belleflamme Yves De Rongé Xavier Marichal Emmanuel Mossay (compensates Yves De Rongé)	EN [q2] [22.5h+15h] [5 Credits] 🌐	X	
● LLSMS2904	<a href="#">Managing Uncertainty</a>	Régis Coeurderoy Loïc Decaux Leonardo Iania	EN [q2] [22.5h+15h] [5 Credits] 🌐	X	

**RESEARCH FOCUS [30.0]**

- Mandatory
- ✘ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

The research focus of 30 credits is centered on the epistemological and methodological training for research in management sciences. The student can also have the opportunity to participate to a research internship at a research center linked to the LSM. He may also write a research master's thesis that consists of either a state of literature and the design of a research project, either a first preliminary empirical research in a PhD.

Year

1 2

**Content:**

● LLSMA2001	Epistemology of Management	Matthieu de Nanteuil	EN [q1] [30h] [5 Credits] 🌐	X	
● LLSMA2002	Research Methods	Philippe Chevalier Assaad El Akremi Laurent Taskin	EN [q1+q2] [60h] [10 Credits] 🌐	X	
● LLSMA2005	Reading Seminar		EN [q2] [] [5 Credits] 🌐	X	
● LLSMA2006	Theories of Organizations in Management	Régis Coeurderoy	EN [q2] [30h] [5 Credits] 🌐	X	
● LLSMA2007	Communication and Writing Skills	Manuel Kolp Valérie Swaen	EN [q2] [30h] [5 Credits] 🌐	X	

**OPTIONS**

**Annual Block 1:** the student has to follow the **focus courses** (30 credits) + **seminars** + **one major** (to choose among the list below).

**Annual Block 2:** if the student does not go on exchange, she/he has to follow the "**LSM courses (if no exchange)**" (15 crédits) + **1 Option** (15 credits; see below) + **internship and seminar** (10 credits) + **Master's thesis and seminar** (20 credits).

If the chosen Major/Option is not organised on your main site (LLN), help for the mobility is available.

## Majors in annual bloc 1

- > Major People Management (LLN) [ en-prog-2022-gest2m-lgest430o ]
- > Major European Business (LLN) [ en-prog-2022-gest2m-lgest421o ]
- > Major Corporate Finance (LLN) [ en-prog-2022-gest2m-lgest442o ]
- > Major International Finance (LLN) [ en-prog-2022-gest2m-lgest432o ]
- > Major Marketing Strategy for Connected Brands (LLN) [ en-prog-2022-gest2m-lgest451o ]
- > Major Consumer Insights (LLN) [ en-prog-2022-gest2m-lgest452o ]
- > Philippe de Woot Major in Corporate Sustainable Management (LLN) [ en-prog-2022-gest2m-lgest470o ]
- > Interdisciplinary Program in Entrepreneurship (LLN) [ en-prog-2022-gest2m-lgest424o ]
- > Major International Business (LLN) [ en-prog-2022-gest2m-lgest425o ]
- > Major Tactical and Digital Marketing Decisions (Mons) [ en-prog-2022-gest2m-lgest453o ]
- > Major Financial Management (Mons) [ en-prog-2022-gest2m-lgest454o ]
- > Major Auditing and Accounting Expertise (Mons) [ en-prog-2022-gest2m-lgest455o ]

## LSM courses (if no exchange) during the 1st term of in annual bloc 2

- > Elective courses [ en-prog-2022-gest2m-lgest110o ]

## Options (if no exchange) during the 1st term of annual bloc 2

- > Option People Management (LLN) [ en-prog-2022-gest2m-lgest558o ]
- > Option Corporate Finance (LLN) [ en-prog-2022-gest2m-lgest560o ]
- > Option International Finance (LLN) [ en-prog-2022-gest2m-lgest594o ]
- > Option Marketing Strategy for Connected Brands (LLN) [ en-prog-2022-gest2m-lgest561o ]
- > Option Consumer Insights (LLN) [ en-prog-2022-gest2m-lgest562o ]
- > Option Corporate Sustainable Management (LLN) [ en-prog-2022-gest2m-lgest589o ]

- > Option Sourcing and Procurement (LLN) [ en-prog-2022-gest2m-lgest592o ]
- > Option Transport & Logistics (Mons) [ en-prog-2022-gest2m-lgest563o ]
- > MONS - Entrepreneurship [ en-prog-2022-gest2m-lgest564o ]
- > Option Professional Immersion in Digital Marketing (Mons) [ en-prog-2022-gest2m-lgest565o ]
- > Option Marketing Communication (Mons) [ en-prog-2022-gest2m-lgest568o ]
- > Option Auditing & Accounting Expertise (Mons) [ en-prog-2022-gest2m-lgest590o ]
- > Option Decision Marketing (Mons) [ en-prog-2022-gest2m-lgest591o ]
- > Option Asset Management (Mons) [ en-prog-2022-gest2m-mingm203o ]
- > Option Development and Management: North-South perspectives (ICHEC) [ en-prog-2022-gest2m-lgest566o ]
- > Option Tax Systems (ICHEC) [ en-prog-2022-gest2m-lgest567o ]
- > ICHEC - CFA : Advanced Financial Analysis (ICHEC) [ en-prog-2022-gest2m-liag228o ]

## MAJORS IN ANNUAL BLOC 1

### MAJOR PEOPLE MANAGEMENT (LLN) [25.0]

You can find the major's brochure [here](#).

- Mandatory
- ✂ Optional
- △ Not offered in 2022-2023
- ⊙ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This major is organised in part 2 of the 1st term (6 last weeks) and in part 1 of the 2nd term (6 first weeks)

Year

1 2

#### o Content:

##### o Term 1

● LLSMS2071	Diversity Management	Eline Jammaers	EN [q1] [30h] [5 Credits] 🌐	X	
● LLSMF2007	Change Management and Leadership	Nathalie Guilmot (compensates Alain Vas) Emilie Malcourant (compensates Alain Vas)	EN [q1] [30h] [5 Credits] 🌐	X	

##### o Term 2

● LLSMS2073	Strategic Human Resource Management	Marine De Ridder (compensates Laurent Taskin)	EN [q2] [30h] [5 Credits] 🌐	X	
● LLSMS2070	Diagnostic organisationnel	Evelyne Léonard	FR [q2] [30h] [5 Credits] 🌐	X	
● LLSMS2072	Sociologie clinique du travail	John Cultiaux	FR [q2] [30h] [5 Credits] 🌐	X	

**MAJOR EUROPEAN BUSINESS (LLN) [25.0]**

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This major is organised in part 2 of the 1st term (6 last weeks) and in part 1 of the 2nd term (6 first weeks)

Year

1 2

**o Content:****o Term 1**

○ LLSMS2062	<a href="#">European Corporate Practice</a>	<a href="#">Eric Cornuel</a>	EN [q1] [30h] [5 Credits] 🌐	X	
○ LLSMS2064	<a href="#">European Public Affairs</a>	<a href="#">Clément Fontan (compensates Jean-Christophe Defraigne)</a>	EN [q1] [30h] [5 Credits] 🌐	X	

**o Term 2**

○ LLSMS2061	<a href="#">Corporate Strategy in Europe</a>	<a href="#">Guilhem Bascle</a>	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2060	<a href="#">European Economic Policy</a>	<a href="#">Bruno Colmant (compensates Per Joakim Agrell) Eric Cornuel Sophie Wilmès</a>	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2063	<a href="#">Industrial Relations in Europe</a>	<a href="#">Evelyne Léonard</a>	EN [q2] [30h] [5 Credits] 🌐	X	

**MAJOR CORPORATE FINANCE (LLN) [25.0]**

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This major is organised in part 2 of the 1st term (6 last weeks) and in part 1 of the 2nd term (6 first weeks)

Year

1 2

**o Content:****o Term 1**

○ LLSMS2014	<a href="#">Entrepreneurial Finance</a>	Raphaël Betti (compensates James Thewissen) Quentin Colmant	EN [q1] [30h] [5 Credits] 🌐	X	
○ LLSMS2108	<a href="#">Current Issues in Finance</a>	James Thewissen	EN [q1] [30h] [5 Credits] 🌐	X	

**o Term 2**

○ LLSMS2009	<a href="#">Risk Management of Financial Institutions</a>	Bertrand Candelon	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2110	<a href="#">Empirics in Corporate Finance</a>	James Thewissen	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2118	<a href="#">Project Evaluation</a>	Leonardo Iania	EN [q2] [30h] [5 Credits] 🌐	X	

**MAJOR INTERNATIONAL FINANCE (LLN) [25.0]**

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This major takes place during the 6 last weeks of each term.*

Year

1 2

**o Content:****o Term 1**

○ LLSMS2054	<a href="#">International Finance and crisis management</a>	<a href="#">Bertrand Candelon</a>	EN [q1] [30h] [5 Credits] 🌐	X	
○ LLSMS2027	<a href="#">Capital markets and innovations</a>	<a href="#">Leonardo Iania</a>	EN [q1] [30h] [5 Credits] 🌐	X	

**o Term 2**

○ LLSMS2140	<a href="#">Financial Risk</a>	<a href="#">Anh Nguyen</a> <a href="#">James Thewissen</a>	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2029	<a href="#">International financial management</a>	<a href="#">Denis Knaepen</a>	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2223	<a href="#">Principles of banking regulation and supervision</a>	<a href="#">Bertrand Candelon</a>	EN [q2] [30h] [5 Credits] 🌐	X	

## MAJOR MARKETING STRATEGY FOR CONNECTED BRANDS (LLN) [25.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This major takes place during the 6 last weeks of each term.

Year

1 2

### Content:

#### Term 1

○ LLSMS2000	Marketing Research	Gordy Pleyers	EN [q1] [30h] [5 Credits] 🌐	X	
○ LLSMS2008	Digital Marketing	Isabelle Schuiling	EN [q1] [30h] [5 Credits] 🌐	X	

#### Term 2

○ LLSMS2003	Brand Management	Isabelle Schuiling	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2004	Big Data/Data Mining Applied to Marketing	Ludovic Chevalier	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2006	On-line and Off-line Communication Strategies	Doriane Magnus (compensates Nicolas Kervyn de Meerendré) Gordy Pleyers Gordy Pleyers (compensates Nicolas Kervyn de Meerendré)	EN [q2] [30h] [5 Credits] 🌐	X	

**MAJOR CONSUMER INSIGHTS (LLN) [25.0]**

You can find the major's brochure [here](#).

- Mandatory
- ✘ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This major is organised in part 2 of the 1st term (6 last weeks) and in part 1 of the 2nd term (6 first weeks)

Year

1 2

**o Content:****o Term 1**

● LLSMS2001	<a href="#">Consumer Behavior</a>	Nicolas Kervyn de Meerendré	EN [q1] [30h] [5 Credits] 🌐	X	
● LLSMS2024	<a href="#">Marketing Studies</a>	Gordy Pleyers	EN [q1] [30h] [5 Credits] 🌐	X	

**o Term 2**

● LLSMS2022	<a href="#">Customer Relationship Management(CRM)</a>	Virginie Bruneau	EN [q2] [30h] [5 Credits] 🌐	X	
● LLSMS2005	<a href="#">Neuromarketing, virtual reality and experimental approach</a>	Gordy Pleyers	EN [q2] [30h] [5 Credits] 🌐	X	
● LLSMS2021	<a href="#">Managing Brand Equity</a>	Thierry Jupsin	EN [q2] [30h] [5 Credits] 🌐	X	

## PHILIPPE DE WOOT MAJOR IN CORPORATE SUSTAINABLE MANAGEMENT (LLN) [25.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This major takes place during the 6 last weeks of each term.

Year

1 2

### ○ Content: (25 credits)

#### ○ Term 1

○ LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	EN [q1] [30h] [5 Credits] 🌐	X	
○ LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania Claudio Vescovo	EN [q1] [30h] [5 Credits] 🌐	X	

#### ○ Term 2

○ LLSMS2283	Sustainable Human Resource Management and Leadership	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen	EN [q2] [30h] [5 Credits] 🌐	X	
○ LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits] 🌐	X	

**INTERDISCIPLINARY PROGRAM IN ENTREPRENEURSHIP (LLN) [30.0]**

The interdisciplinary program in Entrepreneurship (CPME) lasts 2 years and is integrated into more than 30 Masters in 9 faculties/schools of the UCL. The choice of this CPME course implies the completion of an interfaculty master's thesis (in teams) on a business creation project. Access to this program is limited to students selected on application file. [All information on the program CPME](#)

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

**1 2****o Content:****o Term 1**

● LCPME2001	<a href="#">Théorie de l'entrepreneuriat</a>	Frank Janssen	(FR) [q1] [30h+20h] [5 Credits] 🌐	X	
● LCPME2002	<a href="#">Aspects juridiques, économiques et managériaux de la création d'entreprise</a>	Yves De Cordt Marine Falize	(FR) [q1] [30h+15h] [5 Credits] 🌐	X	

**o CPME Elective courses (5 credits)**

Un cours parmi :

⊗ LLSMS2014	<a href="#">Entrepreneurial Finance</a>	Raphaël Betti (compensates James Thewissen) Quentin Colmant	(EN) [q1] [30h] [5 Credits] 🌐	X	
⊗ LFSAS2212	<a href="#">Innovation classes</a> <i>Attention: selection of students on the basis of application</i>	Benoît Macq Jean-Pierre Raskin Benoît Raucent	(FR) [q1] [30h+15h] [5 Credits] 🌐 > French-friendly	X	

**o Term 2**

● LCPME2003	<a href="#">Plan d'affaires et étapes-clefs de la création d'entreprise</a> <i>The LCPME2003 courses are spread over the two annual blocks of the Master. The CPME student has to follow them already in the first year block, but will only be able to register the course in the second year block programme.</i>	Frank Janssen	(FR) [q2] [30h+15h] [5 Credits] 🌐		X
● LCPME2004	<a href="#">Séminaire d'approfondissement en entrepreneuriat</a>	Frank Janssen	(FR) [q2] [30h+15h] [5 Credits] 🌐	X	

**o CPME Elective courses (5 credits)**

1 cours parmi :

⊗ LLSMS2080	<a href="#">International Entrepreneurship</a> <i>Attention: selection of students on the basis of application</i>	Frank Janssen	(FR) [q2] [30h+30h] [5 Credits] 🌐	X	
⊗ LLSMS2081	<a href="#">Strategic Management of Start ups</a>	Bartholomeus Kamp	(FR) [q2] [30h+30h] [5 Credits] 🌐	X	
⊗ LCPME2005	<a href="#">Social and Sustainable Entrepreneurship</a>	Julie Hermans	(EN) [q2] [30h] [5 Credits] 🌐	X	
⊗ LSST1001	<a href="#">IngénieursSud</a>	Stéphanie Merle Jean-Pierre Raskin (coord.)	(FR) [q1+q2] [15h+45h] [5 Credits] 🌐	X	

**MAJOR INTERNATIONAL BUSINESS (LLN) [25.0]**

Access to this major is limited to students selected on the basis of an application file. [More informations about the selection.](#) You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This major takes place during the 6 last weeks of each term.*

Year

1 2

**o Content:****o Term 1**

○ LLSMS2014	<a href="#">Entrepreneurial Finance</a>	Raphaël Betti (compensates James Thewissen) Quentin Colmant	EN [q1] [30h] [5 Credits] 🌐	X	
○ LLSMS2030	<a href="#">Supply Chain Management</a>	Pierre Semal	EN [q1] [30h] [5 Credits] 🌐	X	

**o Term 2**

○ LLSMS2065	<a href="#">Cross Cultural Competences and Management</a>	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2114	<a href="#">Entrepreneurship: topical and international aspects</a>	Frank Janssen	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2007	<a href="#">Platform Strategies</a>	Paul Belleflamme	EN [q2] [30h] [5 Credits] 🌐	X	

**MAJOR TACTICAL AND DIGITAL MARKETING DECISIONS (MONS)****[25.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*In partnership with BASF.*

*This major takes place during the 6 last weeks of each term.*

Year

1 2

**o Content:****o Term 1**

○ MLSMM2132	Price Management	Caroline Ducarroz Nadia Sinigaglia	FR [q1] [30h] [5 Credits] 🌐	X	
○ MLSMM2133	Product & Innovation	Nadia Sinigaglia	EN [q1] [30h] [5 Credits] 🌐	X	

**o Term 2**

○ MLSMM2134	e-Consumer Behavior	Karine Charry	FR [q2] [30h] [5 Credits] 🌐	X	
○ MLSMM2135	Methods & Models in Marketing	Caroline Ducarroz Nadia Sinigaglia	FR [q2] [30h] [5 Credits] 🌐	X	
○ MLSMM2136	Trends in Digital Marketing	Ingrid Poncin	FR [q2] [30h] [5 Credits] 🌐	X	

**MAJOR FINANCIAL MANAGEMENT (MONS) [30.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This major takes place during the 6 last weeks of each term.*

*Students who choose this major will have a Master's degree of more than 120 credits. Students who do not wish to exceed 120 Master's credits are invited to choose another major.*

Year

1 2

**o Content:****o Term 1**

○ MLSMM2121	Derivative Securities	Isabelle Platten	FR [q1] [30h] [5 Credits] 🌐	X	
○ MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	EN [q1] [30h] [5 Credits] 🌐	X	
○ MLSMM2123	Fixed Income Analysis	Anh Nguyen Isabelle Platten	FR [q1] [30h] [5 Credits] 🌐	X	

**o Term 2**

○ MLSMM2124	Behavioural Finance	Rudy De Winne	FR [q2] [30h] [5 Credits] 🌐	X	
○ MLSMM2125	Portfolio Management	Catherine D'Hondt	FR [q2] [30h] [5 Credits] 🌐	X	
○ MLSMM2126	Risk Management & Financial Institutions	Nathan Lassance	EN [q2] [30h] [5 Credits] 🌐	X	

**MAJOR AUDITING AND ACCOUNTING EXPERTISE (MONS) [30.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This major takes place during the 6 last weeks of each term.*

*Students who choose this major will have a Master's degree of more than 120 credits. Students who do not wish to exceed 120 Master's credits are invited to choose another major.*

Year

1 2

**o Content:****o Term 1**

○ MLSMM2141	Internal Control & Risk Management	Bénédicte Vessié	FR [q1] [45h] [6 Credits] 🌐	X	
○ MLSMM2142	Belgian Accounting Law (BE GAAP)	Yvan Stempniewsky	FR [q1] [30h] [4 Credits] 🌐	X	
○ MLSMM2143	Valuation Rules	Victor Collin	FR [q1] [30h] [5 Credits] 🌐	X	

**o Term 2**

○ MLSMM2144	Advanced Corporate Law & Corporate Governance	Werner Derycke	FR [q2] [30h] [4 Credits] 🌐	X	
○ MLSMM2145	IAS & IFRS	Yvan Stempniewsky	FR [q2] [45h] [6 Credits] 🌐	X	
○ MLSMM2146	Consolidated Financial Statements in IFRS	Bénédicte Vessié	FR [q2] [30h] [5 Credits] 🌐	X	

## LSM COURSES (IF NO EXCHANGE) DURING THE 1ST TERM OF IN ANNUAL BLOC 2 [15.0]

### ELECTIVE COURSES [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊙ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

#### o Content:

#### o LSM elective courses (10 credits)

2 courses to choose from those below or among the management courses from the KUL : <http://feb.kuleuven.be/toekomstigestudenten/opleidingen/overzicht-opleidingen-feb>

LLSMF2015 and LLSMS2103 cannot be taken simultaneously.

⊗ LLSMS2090	<a href="#">Audit and Control</a>	Anne-Catherine Provost	EN [q1] [30h] [5 Credits] 🌐	X
⊗ LLSMF2009	<a href="#">Taxation</a>	Marie Lamensch	EN [q1] [30h] [5 Credits] 🌐	X
⊗ LLSMF2015	<a href="#">Strategic Innovation Management</a>	Bernard Paque Bernard Paque (compensates Alain Vas)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐	X
⊗ LLSMS2091	<a href="#">Cross Cultural Competences and Management</a> <i>This course can only be chosen as an elective if it is not part of the Option (15 credits) chosen by the student</i>	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐	X
⊗ LLSMS2221	<a href="#">Tutorat et approfondissement</a> <i>Only for students who have acquired, in block 1, the credits of a course that is subject to an extension in the framework of this course</i>		FR [q1] [] [5 Credits] 🌐	X
⊗ LLSMS2103	<a href="#">International Strategic Management</a>	Valérie Duplat Thomas Lederer Bernard Paque	EN [q1] [22.5h+7.5h] [5 Credits] 🌐	X

#### o Language course (5 credits)

One course to choose from the list below. Please check the schedules before making your choice.

##### ⊗ English courses (5 credits)

⊗ LANGL2232	<a href="#">Advanced Business English</a> 6 groups of max. 25 students/group (see ILV for details and registration)	Nicholas Gibbs (coord.) Caroline Lambert Hila Peer Marine Volpe	EN [q1] [15h] [5 Credits] 🌐 > French-friendly	X
⊗ LMULT2223	<a href="#">Reading comprehension and vocabulary extension: economic and commercial texts in English</a>	Sylvie De Cock	EN [q1] [22.5h] [5 Credits] 🌐	X
⊗ LMULT2421	<a href="#">Economic, legal, social and political issues in English-speaking countries</a> <i>Compulsory attendance, limited access (max. 15 students)</i>	Paul Arblaster	EN [q1] [30h+15h] [5 Credits] 🌐	X
⊗ LMULT2424	<a href="#">Oral business communication techniques in English (Part 1)</a> <i>Compulsory attendance, limited access (max. 15 students)</i>	Sylvie De Cock	EN [q1] [15h+15h] [5 Credits] 🌐	X

##### ⊗ Dutch courses (5 credits)

⊗ LMULT2233	<a href="#">Reading comprehension and vocabulary extension: economic and commercial texts in Dutch</a>	Marlène Vrancx	NL [q1] [22.5h] [5 Credits] 🌐	X
-------------	--	----------------	-------------------------------	---

				Year	
				1	2
⌘ LMULT2434	Oral business communication techniques in Dutch (Part 1) <i>Compulsory attendance, limited access (max. 10 students)</i>	Anne Goedgezelschap	NL [q1] [15h+15h] [5 Credits] 🌐		x
⌘ LMULT2431	Economic, legal, social and political issues in Dutch-speaking countries <i>Compulsory attendance, limited access (max. 10 students)</i>	Matthieu Sergier (compensates) Philippe Hilgismann	NL [q1] [30h+15h] [5 Credits] 🌐		x
⌘ LNEER2600	Seminar of entry to professional life in Dutch - Upper-Intermediate level <i>Limited access (see ILV)</i>	Dag Houdmont Marie-Laurence Lambrecht (coord.)	NL [q1 or q2] [30h] [5 Credits] 🌐		x
⌘ LNEER2602	Seminar of professional integration: Dutch - advanced level <i>Limited access (see ILV)</i>	Isabelle Demeulenaere Marie-Laurence Lambrecht (coord.)	NL [q1] [30h] [5 Credits] 🌐		x
⌘ LNEER1532	Interactive economic Dutch - Higher intermediate level <i>Limited access (see ILV)</i>	Sarah Barroo Hilde Bosmans Katrien De Rycke (coord.) Marianne Verhaert (coord.)	NL [q1+q2] [60h] [5 Credits] 🌐		x
⌘ LKUL2094	Belasting op de toegevoegde waarde (B-KUL-C05B1A)		NL [q1] [39h] [5 Credits] 🌐		x
⌘ LKUL2095	Arbeidsrecht en onderneming (B-KUL-C0817A)		NL [q1] [39h] [5 Credits] 🌐		x
⌘ LKUL2096	Vennootschapsbelasting (B-KUL-C05B0A)		NL [q1] [39h] [5 Credits] 🌐		x
⌘ LKUL2098	Management van personeelsstromen (B-KUL-D0R25A)		NL [q1] [39h] [5 Credits] 🌐		x
<b>⌘ German courses (5 credits)</b>					
⌘ LMULT2213	Reading comprehension and vocabulary extension: economic and commercial texts in German	Marie-Luce Collard	DE [q1] [22.5h] [5 Credits] 🌐		x
⌘ LMULT2411	Economic, legal, social and political issues in German-speaking countries <i>Compulsory attendance. Limited access (max. 5 students)</i>	Dany Etienne	DE [q1] [30h+15h] [5 Credits] 🌐		x
⌘ LMULT2414	Oral business communication techniques in German 1 <i>Compulsory attendance. Limited access (max. 5 students)</i>	Manon Hermann	DE [q1] [15h+15h] [5 Credits] 🌐		x
⌘ LALLE2710	Listening comprehension and oral expression: specialised German oral exercises - Part 1 <i>Limited access (see ILV)</i>	Julie Crombois (compensates) Ann Rinder	DE [q1] [30h] [5 Credits] 🌐		x
<b>⌘ Spanish courses (5 credits)</b>					
⌘ LESPA2600	Vocational Induction Seminar - Spanish (B2.2/C1) <i>Limited access (max. 7 students). Please contact the professor in order to check your language level.</i>	Rocio Cuberos Vicente Paula Lorente Fernandez (coord.)	ES [q1] [30h] [5 Credits] 🌐		x
⌘ LESPA2601	Vocational Induction Seminar - Spanish (B2.2/C1) <i>Limited access (max. 7 students). Please contact the professor in order to check your language level.</i>	Rocio Cuberos Vicente Paula Lorente Fernandez (coord.)	ES [q1] [30h] [5 Credits] 🌐		x
⌘ LESPA1500	Spanish Advanced level (B1.2, B2.1) <i>Limited access (max. 10 students). Please contact the professor in order to check your language level.</i>	Lara Marina Nuñez Muslera (compensates Alicia Maria Tirado Fernandez) Fernando Juan San Basilio Pardo (compensates Alicia Maria Tirado Fernandez)	ES [q1] [45h] [5 Credits] 🌐		x
<b>⌘ French courses (5 credits)</b>					
<i>Only for non native French speakers.</i>					
⌘ LFRAN1405	French - Upper Intermediate Level (B2) - Le français, langue universitaire <i>Limited access (see ILV)</i>	Geneviève Briet (coord.)	FR [q1] [30h] [5 Credits] 🌐		x
⌘ LFRAN1505	French - Advanced level (C1) - "Professional Communication Strategies" <i>Limited access (see ILV)</i>	Emmanuelle Rassart (coord.)	FR [q1 or q2] [30h] [5 Credits] 🌐		x

**OPTIONS (IF NO EXCHANGE) DURING THE 1ST TERM OF ANNUAL BLOC 2**  
[15.0]**OPTION PEOPLE MANAGEMENT (LLN) [15.0]**

- Mandatory
- ✂ Optional
- △ Not offered in 2022-2023
- ◊ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the Major in People Management.*

Year

1 2

**Content:**

○ LLSMS2071	Diversity Management	Eline Jammaers	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMF2007	Change Management and Leadership	Nathalie Guilmot (compensates Alain Vas) Emilie Malcourant (compensates Alain Vas)	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐		X

**OPTION CORPORATE FINANCE (LLN) [15.0]**

- Mandatory
- ✂ Optional
- △ Not offered in 2022-2023
- ◊ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the Major in Corporate Finance*

Year

1 2

**Content:**

○ LLSMS2014	Entrepreneurial Finance	Raphaël Betti (compensates James Thewissen) Quentin Colmant	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMS2108	Current Issues in Finance	James Thewissen	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐		X

**OPTION INTERNATIONAL FINANCE (LLN) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the Major in International Finance*

Year

1 2

**Content:**

○ LLSMS2054	International Finance and crisis management	Bertrand Candelon	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMS2027	Capital markets and innovations	Leonardo Iania	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐		x

**OPTION MARKETING STRATEGY FOR CONNECTED BRANDS (LLN) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the Majors "Marketing Strategy for Connected Brands" or "Consumer Insight"*

Year

1 2

**Content:**

○ LLSMS2000	Marketing Research	Gordy Pleyers	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐		x
⊗ LLSMS2008	Digital Marketing <i>Students who have already followed the course LLSMS2102 Advanced Strategic Marketing cannot choose this course. They have to choose the course LLSMS2024 Marketing Studies.</i>	Isabelle Schuiling	EN [q1] [30h] [5 Credits] 🌐		x
⊗ LLSMS2024	Marketing Studies <i>Only for students who have already followed the course LLSMS2102 Advanced Strategic Marketing</i>	Gordy Pleyers	EN [q1] [30h] [5 Credits] 🌐		x

**OPTION CONSUMER INSIGHTS (LLN) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the majors "Consumer Insights" or "Marketing Strategy for Connected Brands"*

Year

1 2

**o Content:**

○ LLSMS2001	Consumer Behavior	Nicolas Kervyn de Meerendré	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMS2024	Marketing Studies	Gordy Pleyers	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐		x

**OPTION CORPORATE SUSTAINABLE MANAGEMENT (LLN) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the Major Philippe de Woot Major in Corporate Sustainable Management*

Year

1 2

**o Content:**

○ LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania Claudio Vescovo	EN [q1] [30h] [5 Credits] 🌐		x
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐		x

**OPTION SOURCING AND PROCUREMENT (LLN) [15.0]**

- Mandatory
- ✘ Optional
- △ Not offered in 2022-2023
- Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

**o Content:**

● LLSMS2036	Supply Chain Procurement	Constantin Blome Antony Paulraj (compensates Per Joakim Agrell)	EN [q1] [30h] [5 Credits] 🌐		X
● LLSMS2037	Sourcing Strategy	Constantin Blome Michael Henke	EN [q1] [30h] [5 Credits] 🌐		X
● LLSMS2038	Procurement Organisation and Scope	Constantin Blome	EN [q1] [30h] [5 Credits] 🌐		X

**OPTION TRANSPORT & LOGISTICS (MONS) [15.0]**

- Mandatory
- ✘ Optional
- △ Not offered in 2022-2023
- Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the major Transportation Management and Supply Chain.*

Year

1 2

**o Content:**

● MLSMM2251	Modelling of Transport Systems	Bart Jourquin	FR [q1] [30h] [5 Credits] 🌐		X
● MLSMM2252	Supply Chain Management	Jean-Sébastien Tancrez	EN [q1] [30h] [5 Credits] 🌐		X
● MLSMM2253	Transport & Mobility	Bart Jourquin	FR [q1] [30h] [5 Credits] 🌐		X

**MONS - ENTREPRENEURSHIP [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is co-organised with the Haute Ecole Louvain en Hainaut (HELHa)

Year

1 2

**Content:**

○ MLSMM2261	Collective Entrepreneurship	Julie Hermans	FR [q1] [30h] [5 Credits] 🌐		X
○ MLSMM2262	Entrepreneuriat technologique	David Valentiny (compensates Julie Hermans)	FR [q1] [30h] [5 Credits] 🌐		X
○ MLSMM2263	Doing Entrepreneurship	David Valentiny (compensates Amélie Jacquemin)	FR [q1] [30h] [5 Credits] 🌐		X

**OPTION PROFESSIONAL IMMERSION IN DIGITAL MARKETING (MONS) [25.0]**

This option is for students who wish to specialize in Digital Marketing. It is given during the two terms of the annual block 2. It must be combined with a major in marketing (followed in annual block 1) and is only accessible on file.

Students engaged in this option do not have to register the classic internship in their program.

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

**Content:**

○ MLSMM2231	Digital Data Analysis <i>This teaching unit takes place in the second semester in parallel with MLSMM2233 Digital Marketing Seminar - Part 2.</i>	Marco Ongaro	FR [q2] [30h] [5 Credits] 🌐		X
○ MLSMM2232	Digital Marketing Seminar - Part 1	Karine Charry Ingrid Poncin	FR [q1] [30h] [10 Credits] 🌐		X
○ MLSMM2233	Digital Marketing Seminar - Part 2 <i>This teaching unit replaces the mandatory Master's internship for students enrolled in this option.</i>	Karine Charry Ingrid Poncin	FR [q2] [30h] [10 Credits] 🌐		X

**OPTION MARKETING COMMUNICATION (MONS) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

**o Content:**

○ MCOMU2202	<a href="#">Marketing Communications</a>	<a href="#">Karine Charry</a>	FR [q1] [30h] [5 Credits] 🌐		x
○ MCOMU2203	<a href="#">Processus de création publicitaire</a>	<a href="#">Marc Soumillion</a>	FR [q1] [30h] [5 Credits] 🌐		x
○ MCOMU2204	<a href="#">Methodology of the marketing communication</a>	<a href="#">Annie Courbet Christine Jean</a>	FR [q1] [30h] [5 Credits] 🌐		x

**OPTION AUDITING & ACCOUNTING EXPERTISE (MONS) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

**o Content:**

○ MLSMM2247	<a href="#">Audit &amp; Professional Skills</a>	<a href="#">Bénédicte Vessié</a>	FR [q1] [45h] [6 Credits] 🌐		x
○ MLSMM2249	<a href="#">International Standards on Auditing</a>	<a href="#">Bénédicte Vessié</a>	FR [q1] [30h] [5 Credits] 🌐		x
○ MLSMM2248	<a href="#">Insolvency Law</a>	<a href="#">Raphaël Gevers</a>	FR [q1] [30h] [4 Credits] 🌐		x
⊗ MLSMM2140	<a href="#">Ethics &amp; Legal Requirements of External Controls</a> <i>Teaching unit taken into account for IRE exemptions.</i>	<a href="#">Victor Collin</a>	FR [q1] [45h] [6 Credits] 🌐		x

**OPTION DECISION MARKETING (MONS) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊙ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the Major Tactical and Digital Marketing Decisions*

Year

1 2

**Content:**

○ MLSMM2131	Retailing & Distribution Management	Simon Hazée	FR [q1] [30h] [5 Credits] 🌐		x
○ MLSMM2132	Price Management	Caroline Ducarroz Nadia Sinigaglia	FR [q1] [30h] [5 Credits] 🌐		x
○ MLSMM2133	Product & Innovation	Nadia Sinigaglia	EN [q1] [30h] [5 Credits] 🌐		x

**OPTION ASSET MANAGEMENT (MONS) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊙ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🌐 Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option is not available to students who have followed the Major in Financial Management*

Year

1 2

**Content:**

○ MLSMM2121	Derivative Securities	Isabelle Platten	FR [q1] [30h] [5 Credits] 🌐		x
○ MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	EN [q1] [30h] [5 Credits] 🌐		x
○ MLSMM2123	Fixed Income Analysis	Anh Nguyen Isabelle Platten	FR [q1] [30h] [5 Credits] 🌐		x

## OPTION DEVELOPMENT AND MANAGEMENT: NORTH-SOUTH PERSPECTIVES (ICHEC) [15.0]

- Mandatory
- ✘ Optional
- △ Not offered in 2022-2023
- ⊙ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

### Content:

● LPEDV2210	North-South Project management		(FR) [q1] [60h] [5 Credits] 🌐		x
● LPEDV2220	Management specificities in Southern countries		(FR) [q1] [60h] [5 Credits] 🌐		x
● LPEDV2230	Economics and development policies		(FR) [q1] [60h] [5 Credits] 🌐		x

## OPTION TAX SYSTEMS (ICHEC) [15.0]

For more information, please visit <https://www.ichec.be/fr/master-en-gestion-de-lentreprise>

- Mandatory
- ✘ Optional
- △ Not offered in 2022-2023
- ⊙ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Courses are organised during the whole term in the evening.

Year

1 2

### Content:

● LFISC2210	Taxation of mergers and acquisitions (in French)		(FR) [q1] [60h] [3 Credits] 🌐		x
● LFISC2220	Corporate tax and reporting practice (in French)		(FR) [q1] [60h] [8 Credits] 🌐		x
● LFISC2230	Introduction to International and European Taxation (in French)		(FR) [q1] [60h] [4 Credits] 🌐		x

**ICHEC - CFA : ADVANCED FINANCIAL ANALYSIS (ICHEC) [15.0]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*This option (co-organised by LSM and ICHEC) is exclusively reserved for students of the "financial management" track. It takes place on the ICHEC site in Brussels. Registration for these courses is done via the Mobi application which manages UCLouvain students on mobility.*

Year

**1 2****Content:**

○ LICHE2210	<b>Alternative Investments and Advanced Portfolio Management</b> <i>The code for this teaching unit in Mobi is XHEIC1017.</i>		(FR) [q1] [30h] [5 Credits] 🌐		x
○ LICHE2230	<b>Advanced Financial Analysis and Reporting</b> <i>The code for this teaching unit in Mobi is XHEIC1018.</i>		(FR) [q1] [30h] [5 Credits] 🌐		x
○ LICHE2240	<b>Ethics in Finance</b> <i>The code for this teaching unit in Mobi is XHEIC1019.</i>		(FR) [q1] [30h] [5 Credits] 🌐		x

**Alternatives**

- > [Master \[120\] in Management \[Double degree Management-Law : for Law graduates\]](https://uclouvain.be/en-prog-2022-gest2m-programme) [ <https://uclouvain.be/en-prog-2022-gest2m-programme> ]
- > [Master \[120\] in Management \[CEMS Programme\]](https://uclouvain.be/en-prog-2022-gest2m-programme) [ <https://uclouvain.be/en-prog-2022-gest2m-programme> ]
- > [Master \[120\] in Management \[Track Financial Management - Double degree UCLouvain-ICHEC\]](https://uclouvain.be/en-prog-2022-gest2m-programme) [ <https://uclouvain.be/en-prog-2022-gest2m-programme> ]
- > [Master \[120\] in Management \[Double degree Management-Law : for management graduates\]](https://uclouvain.be/en-prog-2022-gest2m-programme) [ <https://uclouvain.be/en-prog-2022-gest2m-programme> ]

**MASTER [120] IN MANAGEMENT [DOUBLE DEGREE MANAGEMENT-LAW : FOR LAW GRADUATES]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

*Please note: this double track will soon be suppressed. Only students entering the 3rd year block of the Bachelor of Law in September 2022 and who have already taken the access minor in management in the 2nd year block will still be able to apply for this double track. The selected students who graduated in Law can then finish their studies with a Master in Management with the following courses:*

## o Core courses

### o Valorisation des crédits acquis antérieurement (55 credits)

### o Suite du programme de master en gestion (65 credits)

o LLSMD2901	Mémoire		EN [q1+q2] [ ] [20 Credits]	X
-------------	---------	--	-----------------------------	---

### o Majeure Philippe de Woot en Corporate Sustainable Management (25 credits)

Cette majeure est préconisée pour ce programme spécifique. Un autre choix de majeure peut éventuellement être soumis au conseiller aux études qui se chargera de déterminer la faisabilité.

#### o Term 1

o LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	EN [q1] [30h] [5 Credits]	X
o LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania Claudio Vescovo	EN [q1] [30h] [5 Credits]	X

#### o Term 2

o LLSMS2283	Sustainable Human Resource Management and Leadership	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits]	X
o LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen	EN [q2] [30h] [5 Credits]	X
o LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits]	X

## o Focuses

### o Professional Focus (20 credits)

#### o Content:

o LLSMS2220	Seminar on Current Managerial Issues	Per Joakim Agrell	EN [q1+q2] [22.5h+7.5h] [5 Credits]	X
o LLSMD2090	Seminar on Relational and Managerial Competences	Patrice Gobert Pierre Meurens	EN [q1+q2] [45h+7.5h] [5 Credits]	X
o LLSMS2090	Audit and Control	Anne-Catherine Provost	EN [q1] [30h] [5 Credits]	X
o LLSMF2009	Taxation	Marie Lamensch	EN [q1] [30h] [5 Credits]	X

## MASTER [120] IN MANAGEMENT [CEMS PROGRAMME]

- o Mandatory
- o Optional
- △ Not offered in 2022-2023
- o Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- ⊕ Open to incoming exchange students
- ⊖ Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

## o Core courses

### o CEMS Annual Block 1

Students who choose the CEMS programme will have a Master's degree of more than 120 credits. Students who do not wish to exceed 120 Master's credits are invited to choose another programme.

				Year	
				1	2
○ LLSMS2901	Consulting Project	Raphaël Betti Constantin Blome Corentin Hericher Ruben Olieslagers Bernard Paque James Thewissen Vincent Vanderborcht	EN [q1] [60h+15h] [10 Credits] 🌐	X	
○ LLSMS2220	Seminar on Current Managerial Issues	Per Joakim Agrell	EN [q1+q2] [22.5h+7.5h] [2 Credits] 🌐	X	

### ○ Corporate Social Responsibility (5 credits)

1 course between :

⊗ LLSMS2397	Corporate Social Responsibility (in dutch)	Sabine Denis	NL [q1] [30h] [5 Credits] 🌐	X	
⊗ LLSMS2905	Corporate Social Responsibility	Carlos Desmet Corentin Hericher Corentin Hericher (compensates Valérie Swaen)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐	X	

### ○ CEMS Option (15 credits)

All three courses have to be taken.

○ LLSMS2111	International Business	Sunita Malhotra Frédéric Pouchain	EN [q1] [30h] [5 Credits] 🌐	X	
○ LCEMS2108	International Financial Management for CEMS	Denis Knaepen	EN [q1] [30h] [5 Credits] 🌐	X	
○ LLSMS2109	International Marketing Management	Isabelle Schuiling	EN [q1] [30h] [5 Credits] 🌐	X	

### ○ Seminar (3 credits)

○ LLSMD2090	Seminar on Relational and Managerial Competences	Patrice Gobert Pierre Meurens	EN [q1+q2] [45h+7.5h] [3 Credits] 🌐	X	
-------------	--	----------------------------------	-------------------------------------	---	--

### ○ Cems Activities (25 credits)

All 4 courses/activities have to be taken.

○ LCEMS2114	Business Analytics	Simon Hazée	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2902	Green Transition Management	Paul Belleflamme Yves De Rongé Xavier Marichal Emmanuel Mossay (compensates Yves De Rongé)	EN [q2] [22.5h+15h] [5 Credits] 🌐	X	
○ LLSMS2904	Managing Uncertainty	Régis Coeurderoy Loïc Decaux Leonardo Iania	EN [q2] [22.5h+15h] [5 Credits] 🌐	X	
○ LCEMS2915	Internship and Career development	Patrice Gobert Pierre Meurens	EN [q1+q2] [15h] [10 Credits] 🌐	X	

### ○ CEMS Annual Block 2

○ LLSMD2901	Mémoire		EN [q1+q2] [] [18 Credits] 🌐		X
○ LLSMD2094	Séminaire d'accompagnement du mémoire	Chantal de Moerloose	EN [q1+q2] [30h] [2 Credits] 🌐	X	X

### ○ CEMS LSM Q3 Courses (18 credits)

Cems Students who will be at LSM during Q3 need to take 1 full option (15 ECTS credits) among those here below as well as the CEMS LSM Q3 courses (18 ECTS credits).

○ LLSMS2116	Global Strategy	Benoît Gailly	EN [q1] [30h] [5 Credits] 🌐		X
○ LCEMS2341	Block Seminar (CEMS) : Supply Chain Management	Per Joakim Agrell Constantin Blome	EN [q1] [30h] [3 Credits] 🌐		X
○ LLSMS2112	Supply Chain and sourcing	Per Joakim Agrell Constantin Blome	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMS2903	Digital Transformation Management	Paul Belleflamme Jérôme Coenraets Manuel Kolp	EN [q1] [22.5h+15h] [5 Credits] 🌐		X

### ○ Q3 LSM Option (15 credits)

1 option among :

⊗ Option Corporate Finance (LLN) (15 credits)

				Year	
				1	2
○ LLSMS2014	Entrepreneurial Finance	Raphaël Betti (compensates James Thewissen) Quentin Colmant	EN [q1] [30h] [5 Credits]		X
○ LLSMS2108	Current Issues in Finance	James Thewissen	EN [q1] [30h] [5 Credits]		X
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits]		X
<b>⊗ Option Corporate sustainable Management (LLN) (15 credits)</b>					
○ LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	EN [q1] [30h] [5 Credits]		X
○ LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania Claudio Vescovo	EN [q1] [30h] [5 Credits]		X
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits]		X
<b>⊗ Option Marketing strategy for connected brands (LLN) (15 credits)</b>					
○ LLSMS2000	Marketing Research	Gordy Pleyers	EN [q1] [30h] [5 Credits]		X
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits]		X
○ LLSMS2008	Digital Marketing	Isabelle Schuiling	EN [q1] [30h] [5 Credits]		X
<b>⊗ Option International Finance (LLN) (15 credits)</b>					
○ LLSMS2054	International Finance and crisis management <i>To be replaced by a course from another option</i>	Bertrand Candelon	EN [q1] [30h] [5 Credits]		X
○ LLSMS2027	Capital markets and innovations	Leonardo Iania	EN [q1] [30h] [5 Credits]		X
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits]		X
<b>⊗ Option Sourcing and Procurement (15 credits)</b>					
○ LLSMS2036	Supply Chain Procurement	Constantin Blome Antony Paulraj (compensates Per Joakim Agrell)	EN [q1] [30h] [5 Credits]		X
○ LLSMS2037	Sourcing Strategy	Constantin Blome Michael Henke	EN [q1] [30h] [5 Credits]		X
○ LLSMS2038	Procurement Organisation and Scope	Constantin Blome	EN [q1] [30h] [5 Credits]		X
<b>○ CEMS LSM Q4 Courses (27 credits)</b>					
<i>CEMS Students who will be at LSM during Q4 need to take CEMS LSM Q4 compulsory courses (22 ECTS credits) + one course from the list of elective courses CEMS LSM Q4</i>					
○ LCEMS2343	Global Citizenship	Isabelle Schuiling Valérie Swaen (compensates Isabelle Schuiling)	EN [q2] [30h] [2 Credits]		X
○ LLSMS2117	Business Project (CEMS)	Christophe Lejeune	EN [q2] [30h] [15 Credits]		X
○ LLSMS2066	Global Leadership	Sunita Malhotra	EN [q2] [30h] [5 Credits]		X
<b>○ List of elective courses CEMS LSM Q4 (5 credits)</b>					
<i>One course to select among the list of elective courses CEMS LSM Q4 (5 ECTS credits)</i>					
⊗ LLSMS2073	Strategic Human Resource Management	Marine De Ridder (compensates Laurent Taskin)	EN [q2] [30h] [5 Credits]		X
⊗ LLSMS2071	Diversity Management	Eline Jammaers	EN [q1] [30h] [5 Credits]		X
⊗ LLSMS2061	Corporate Strategy in Europe	Guilhem Bascle	EN [q2] [30h] [5 Credits]		X
⊗ LLSMS2062	European Corporate Practice	Eric Cornuel	EN [q1] [30h] [5 Credits]		X
⊗ LLSMS2063	Industrial Relations in Europe	Evelyne Léonard	EN [q2] [30h] [5 Credits]		X
⊗ LLSMS2009	Risk Management of Financial Institutions	Bertrand Candelon	EN [q2] [30h] [5 Credits]		X

				Year	
				1	2
⌘ LLSMS2110	Empirics in Corporate Finance	James Thewissen	EN [q2] [30h] [5 Credits]		X
⌘ LLSMS2118	Project Evaluation	Leonardo Iania	EN [q2] [30h] [5 Credits]		X
⌘ LLSMS2140	Financial Risk	Anh Nguyen James Thewissen	EN [q2] [30h] [5 Credits]		X
⌘ LLSMS2003	Brand Management	Isabelle Schuiling	EN [q2] [30h] [5 Credits]		X
⌘ LLSMS2283	Sustainable Human Resource Management and Leadership	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits]		X
⌘ LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen	EN [q2] [30h] [5 Credits]		X
⌘ LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits]		X
⌘ LLSMS2114	Entrepreneurship: topical and international aspects	Frank Janssen	EN [q2] [30h] [5 Credits]		X
⌘ LLSMS2223	Principles of banking regulation and supervision	Bertrand Candelon	EN [q2] [30h] [5 Credits]		X

**o CEMS Seminars**

Cems Students need to attend Soft Skills Seminars during both annual blocks.

**o Exchange (30 credits)**

Cems Students who will be on exchange need to register for courses on Mob-i. More information on the CEMS LSM guide.

**⌘ CEMS Language Courses**

Cems students can take 1 CEMS language course at UCL (ILV) to fulfill the CEMS language requirements. List available on [uclouvain.be/en/faculties/lsm/cems-curriculum.html](https://uclouvain.be/en/faculties/lsm/cems-curriculum.html)

**MASTER [120] IN MANAGEMENT [TRACK FINANCIAL MANAGEMENT - DOUBLE DEGREE UCLOUVAIN-ICHEC]**

- Mandatory
- ⌘ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- Open to incoming exchange students
- Not open to incoming exchange students
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

**o Core courses**

**o Annual bloc 1 (65 credits)**

This programme has 65 credits in annual bloc 1

● LLSMS2220	Seminar on Current Managerial Issues	Per Joakim Agrell	EN [q1+q2] [22.5h+7.5h] [2 Credits]	X	
● LLSMD2090	Seminar on Relational and Managerial Competences	Patrice Gobert Pierre Meurens	EN [q1+q2] [45h+7.5h] [3 Credits]	X	
● LLSMS2901	Consulting Project	Raphaël Betti Constantin Blome Corentin Hericher Ruben Olieslagers Bernard Paque James Thewissen Vincent Vanderborght	EN [q1] [60h+15h] [10 Credits]		X
● LLSMS2903	Digital Transformation Management	Paul Belleflamme Jérôme Coenraets Manuel Kolp	EN [q1] [22.5h+15h] [5 Credits]		X

Year

1 2

**Corporate social responsibility (5 credits)**

One course among :

☒ LLSMS2397	Corporate Social Responsibility (in dutch)	Sabine Denis	NL [q1] [30h] [5 Credits] 🌐	X	
☒ LLSMS2905	Corporate Social Responsibility	Carlos Desmet Corentin Hericher Corentin Hericher (compensates Valérie Swaen)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐	X	

**Majeure Financial Management (Mons) (30 credits)**

○ MLSMM2121	Derivative Securities	Isabelle Platten	FR [q1] [30h] [5 Credits] 🌐	X	
○ MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	EN [q1] [30h] [5 Credits] 🌐	X	
○ MLSMM2123	Fixed Income Analysis	Anh Nguyen Isabelle Platten	FR [q1] [30h] [5 Credits] 🌐	X	
○ MLSMM2124	Behavioural Finance	Rudy De Winne	FR [q2] [30h] [5 Credits] 🌐	X	
○ MLSMM2125	Portfolio Management	Catherine D'Hondt	FR [q2] [30h] [5 Credits] 🌐	X	
○ MLSMM2126	Risk Management & Financial Institutions	Nathan Lassance	EN [q2] [30h] [5 Credits] 🌐	X	
○ LLSMS2902	Green Transition Management	Paul Belleflamme Yves De Rongé Xavier Marichal Emmanuel Mossay (compensates Yves De Rongé)	EN [q2] [22.5h+15h] [5 Credits] 🌐	X	
○ LLSMS2904	Managing Uncertainty	Régis Coeurderoy Loïc Decaux Leonardo Iania	EN [q2] [22.5h+15h] [5 Credits] 🌐	X	

**Annual bloc 2 (60 credits)**

○ LLSMF2009	Taxation	Marie Lamensch	EN [q1] [30h] [5 Credits] 🌐		X
○ LLSMD2915	Internship and Career development	Patrice Gobert Pierre Meurens	EN [q1+q2] [30h] [10 Credits] 🌐		X
○ LLSMS2091	Cross Cultural Competences and Management	Marc Hellemans (compensates Ina Aust-Gronarz)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐		X
○ LLSMD2901	Mémoire		FR [q1+q2] [] [18 Credits] 🌐	X	X

**Language course (5 credits)**

One course to choose from the list below. Please check the schedules before making your choice.

**English courses (5 credits)**

☒ LANGL2232	Advanced Business English 6 groups of max. 25 students/group (see ILV for details and registration)	Nicholas Gibbs (coord.) Caroline Lambert Hila Peer Marine Volpe	EN [q1] [15h] [5 Credits] 🌐 > French-friendly		X
☒ LMULT2223	Reading comprehension and vocabulary extension: economic and commercial texts in English	Sylvie De Cock	EN [q1] [22.5h] [5 Credits] 🌐		X
☒ LMULT2421	Economic, legal, social and political issues in English-speaking countries Compulsory attendance, limited access (max. 15 students)	Paul Arblaster	EN [q1] [30h+15h] [5 Credits] 🌐		X
☒ LMULT2424	Oral business communication techniques in English (Part 1) Compulsory attendance, limited access (max. 15 students)	Sylvie De Cock	EN [q1] [15h+15h] [5 Credits] 🌐		X

**Dutch courses (5 credits)**

☒ LMULT2233	Reading comprehension and vocabulary extension: economic and commercial texts in Dutch	Marlène Vrancx	NL [q1] [22.5h] [5 Credits] 🌐		X
☒ LMULT2434	Oral business communication techniques in Dutch (Part 1) Compulsory attendance, limited access (max. 10 students)	Anne Goedgezelschap	NL [q1] [15h+15h] [5 Credits] 🌐		X

				Year	
				1	2
⌘ LMULT2431	Economic, legal, social and political issues in Dutch-speaking countries <i>Compulsory attendance, limited access (max. 10 students)</i>	Matthieu Sergier (compensates) Philippe Hilgsmann	NL [q1] [30h+15h] [5 Credits] 🌐		X
⌘ LNEER2600	Seminar of entry to professional life in Dutch - Upper-Intermediate level <i>Limited access (see ILV)</i>	Dag Houdmont Marie-Laurence Lambrecht (coord.)	NL [q1 or q2] [30h] [5 Credits] 🌐		X
⌘ LNEER2602	Seminar of professional integration: Dutch - advanced level <i>Limited access (see ILV)</i>	Isabelle Demeulenaere Marie-Laurence Lambrecht (coord.)	NL [q1] [30h] [5 Credits] 🌐		X
⌘ LNEER1532	Interactive economic Dutch - Higher intermediate level <i>Limited access (see ILV)</i>	Sarah Barroo Hilde Bosmans Katrien De Rycke (coord.) Marianne Verhaert (coord.)	NL [q1+q2] [60h] [5 Credits] 🌐		X
⌘ LKUL2094	Belasting op de toegevoegde waarde (B-KUL-C05B1A)		NL [q1] [39h] [5 Credits] 🌐		X
⌘ LKUL2095	Arbeidsrecht en onderneming (B-KUL-C08I7A)		NL [q1] [39h] [5 Credits] 🌐		X
⌘ LKUL2096	Vennootschapsbelasting (B-KUL-C05B0A)		NL [q1] [39h] [5 Credits] 🌐		X
⌘ LKUL2098	Management van personeelsstromen (B-KUL-D0R25A)		NL [q1] [39h] [5 Credits] 🌐		X
<b>⌘ German courses (5 credits)</b>					
⌘ LMULT2213	Reading comprehension and vocabulary extension: economic and commercial texts in German	Marie-Luce Collard	DE [q1] [22.5h] [5 Credits] 🌐		X
⌘ LMULT2411	Economic, legal, social and political issues in German-speaking countries <i>Compulsory attendance. Limited access (max. 5 students)</i>	Dany Etienne	DE [q1] [30h+15h] [5 Credits] 🌐		X
⌘ LMULT2414	Oral business communication techniques in German 1 <i>Compulsory attendance. Limited access (max. 5 students)</i>	Manon Hermann	DE [q1] [15h+15h] [5 Credits] 🌐		X
⌘ LALLE2710	Listening comprehension and oral expression: specialised German oral exercises - Part 1 <i>Limited access (see ILV)</i>	Julie Crombois (compensates) Ann Rinder	DE [q1] [30h] [5 Credits] 🌐		X
<b>⌘ Spanish courses (5 credits)</b>					
⌘ LESPA2600	Vocational Induction Seminar - Spanish (B2.2/C1) <i>Limited access (max. 7 students). Please contact the professor in order to check your language level.</i>	Rocio Cuberos Vicente Paula Lorente Fernandez (coord.)	ES [q1] [30h] [5 Credits] 🌐		X
⌘ LESPA2601	Vocational Induction Seminar - Spanish (B2.2/C1) <i>Limited access (max. 7 students). Please contact the professor in order to check your language level.</i>	Rocio Cuberos Vicente Paula Lorente Fernandez (coord.)	ES [q1] [30h] [5 Credits] 🌐		X
⌘ LESPA1500	Spanish Advanced level (B1.2, B2.1) <i>Limited access (max. 10 students). Please contact the professor in order to check your language level.</i>	Lara Marina Nuñez Muslera (compensates) Alicia Maria Tirado Fernandez Fernando Juan San Basilio Pardo (compensates) Alicia Maria Tirado Fernandez	ES [q1] [45h] [5 Credits] 🌐		X
<b>⌘ French courses (5 credits)</b>					
<i>Only for non native French speakers.</i>					
⌘ LFRAN1405	French - Upper Intermediate Level (B2) - Le français, langue universitaire <i>Limited access (see ILV)</i>	Geneviève Briet (coord.)	FR [q1] [30h] [5 Credits] 🌐		X
⌘ LFRAN1505	French - Advanced level (C1) - "Professional Communication Strategies" <i>Limited access (see ILV)</i>	Emmanuelle Rassart (coord.)	FR [q1 or q2] [30h] [5 Credits] 🌐		X
○ LLSMD2094	Séminaire d'accompagnement du mémoire	Chantal de Moerloose	FR [q1+q2] [30h] [2 Credits] 🌐	X	X
<b>○ Option Advanced Financial Analysis (ICHEC) (15 credits)</b>					
○ LICHE2210	Alternative Investments and Advanced Portfolio Management		FR [q1] [30h] [5 Credits] 🌐		X
○ LICHE2230	Advanced Financial Analysis and Reporting		FR [q1] [30h] [5 Credits] 🌐		X
○ LICHE2240	Ethics in Finance		FR [q1] [30h] [5 Credits] 🌐		X

## MASTER [120] IN MANAGEMENT [DOUBLE DEGREE MANAGEMENT-LAW : FOR MANAGEMENT GRADUATES]

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Please note: this double track will soon be suppressed. Only students entering the 3rd year block of the Bachelor of Economics and Management in September 2022 and who have already taken the access minor in law in the 2nd year block will still be able to apply for this double track.

Find below the programme of the two annual blocks of the master in management. To see the programme of the third annual block of the master in law : <https://uclouvain.be/en-prog-2021-droi2m-programme> (see Alternatives : Master 120 in Law)

Year

1 2

### ○ Core courses

#### ○ Bloc annuel 1 (70 credits)

○ LLSMS2220	<a href="#">Seminar on Current Managerial Issues</a>	Per Joakim Agrell	EN [q1+q2] [22.5h+7.5h] [2 Credits] 🌐	X	
○ LLSMD2090	<a href="#">Seminar on Relational and Managerial Competences</a>	Patrice Gobert Pierre Meurens	EN [q1+q2] [45h+7.5h] [3 Credits] 🌐	X	
○ LLSMS2901	<a href="#">Consulting Project</a>	Raphaël Betti Constantin Blome Corentin Hericher Ruben Olieslagers Bernard Paque James Thewissen Vincent Vanderborght	EN [q1] [60h+15h] [10 Credits] 🌐	X	

#### ○ Corporate social responsibility (5 credits)

One course among :

⊗ LLSMS2397	<a href="#">Corporate Social Responsibility (in dutch)</a>	Sabine Denis	NL [q1] [30h] [5 Credits] 🌐	X	
⊗ LLSMS2905	<a href="#">Corporate Social Responsibility</a>	Carlos Desmet Corentin Hericher Corentin Hericher (compensates Valérie Swaen)	EN [q1] [22.5h+7.5h] [5 Credits] 🌐	X	
○ LLSMS2903	<a href="#">Digital Transformation Management</a>	Paul Belleflamme Jérôme Coenraets Manuel Kolp	EN [q1] [22.5h+15h] [5 Credits] 🌐	X	
○ LLSMS2902	<a href="#">Green Transition Management</a>	Paul Belleflamme Yves De Rongé Xavier Marichal Emmanuel Mossay (compensates Yves De Rongé)	EN [q2] [22.5h+15h] [5 Credits] 🌐	X	
○ LLSMS2904	<a href="#">Managing Uncertainty</a>	Régis Coeurderoy Loïc Decaux Leonardo Iania	EN [q2] [22.5h+15h] [5 Credits] 🌐	X	

#### ○ Majeure Philippe de Woot en Corporate Sustainable Management (25 credits)

Cette majeure est préconisée pour ce programme spécifique. Un autre choix de majeure peut éventuellement être soumis au conseiller aux études qui se chargera de déterminer la faisabilité.

##### ○ Term 1

○ LLSMS2280	<a href="#">Business Ethics and Compliance Management</a>	Carlos Desmet	EN [q1] [30h] [5 Credits] 🌐	X	
○ LLSMS2282	<a href="#">Finance and Responsible Investment Practices</a>	Leonardo Iania Claudio Vescovo	EN [q1] [30h] [5 Credits] 🌐	X	

##### ○ Term 2

○ LLSMS2283	<a href="#">Sustainable Human Resource Management and Leadership</a>	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits] 🌐	X	
-------------	--	------------------	-----------------------------	---	--

				Year	
				1	2
○ LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen	EN [q2] [30h] [5 Credits] 🌐	x	
○ LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits] 🌐	x	

#### ○ Complément en droit (10 crédits)

○ LDROI1304	Contract Law	Patrick Wéry	FR [q2] [30h+8h] [3 Credits] 🌐	x	
○ LDROI1303C	Business Law	Gabriela de Pierpont Gabriela de Pierpont (compensates Yves De Cordt) Gabriela de Pierpont (compensates Henri Culot)	FR [] [30h] [2 Credits] 🌐	x	
○ LDROI1224L	Criminal Law	Thierry Moreau Damien Vandermeersch	FR [q1] [45h] [5 Credits] 🌐	x	

#### ○ Bloc annuel 2 (70 crédits)

○ LLSMD2901	Mémoire		FR [q1+q2] [] [18 Credits] 🌐	x	
○ LLSMD2094	Séminaire d'accompagnement du mémoire	Chantal de Moerloose	FR [q1+q2] [30h] [2 Credits] 🌐	x	
○ LLSMD2915	Internship and Career development	Patrice Gobert Pierre Meurens	FR [q1+q2] [30h] [10 Credits] 🌐	x	

#### ○ Option "Droit et Gestion" (30 crédits)

○ LDROI2101	Tax law and Accountancy law	Michel De Wolf Eduardo Traversa	FR [q1] [75h] [7 Credits] 🌐	x	
○ LDROI2102	Private international law	Jean-Yves Carlier Stéphanie Franco	FR [q1] [60h] [6 Credits] 🌐	x	
○ LDROI2106	Social security law	Steve Gilson Auriane Lamine	FR [q1] [30h] [4 Credits] 🌐	x	
○ LDROI2107	Law on Security Interests	Florence George (compensates Isabelle Durant) Patrick Wéry (compensates Isabelle Durant)	FR [q1] [30h] [4 Credits] 🌐	x	
○ LDROI2104	Corporate law	Yves De Cordt	FR [q2] [30h] [4 Credits] 🌐	x	
○ LDROI1307	Procedure law <i>L'étudiant est tenu de s'inscrire, en faculté de droit, aux exercices pratiques de cette UE.</i>	Jean-François Van Drooghenbroeck	FR [q1] [60h+12h] [5 Credits] 🌐	x	

#### ○ Complément en droit (10 crédits)

*L'étudiant est tenu de s'inscrire, en faculté de droit, aux exercices pratiques des UE ci-dessous.*

○ LDROI1305	Administrative Law	David Renders	FR [q2] [60h+12h] [5 Credits] 🌐	x	
○ LDROI1306	Real and Intellectual Law	Nicolas Bernard (compensates Isabelle Durant) Vincent Cassiers (compensates Isabelle Durant)	FR [q1] [45h+10h] [5 Credits] 🌐	x	

## Supplementary classes

**To access this Master, students must have a good command of certain subjects. If this is not the case, students must take supplementary classes chosen by the faculty to satisfy course prerequisites.**

- Mandatory
- ⊗ Optional
- △ Not offered in 2022-2023
- ⊖ Not offered in 2022-2023 but offered the following year
- ⊕ Offered in 2022-2023 but not the following year
- △ ⊕ Not offered in 2022-2023 or the following year
- Activity with requisites
- 🌐 Open to incoming exchange students
- 🚫 Not open to incoming exchange students
- 🇫🇷 Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

### ○ Basic courses (40 credits)

Students with a BA in accounting will get an exemption for LECGE1219 course and those with a BA in Marketing, in Foreign Trade or in e-business for LECGE1213 course. These students will then have an annual program of 55 credits.

○ LECGE1222	<a href="#">Microeconomics</a>	Johannes Johnen Arastou Khatibi François Maniquet	FR [q1 or q2] [45h+15h] [5 Credits] 🌐
○ LECGE1219	<a href="#">Accounting II and analysis of financial statements</a>	Yves De Rongé Michel De Wolf	FR [q2] [45h+15h] [5 Credits] 🌐
○ LECGE1213	<a href="#">Marketing</a>	Nicolas Kervyn de Meerendré	FR [q1] [30h+15h] [5 Credits] 🌐
○ LECGE1315	<a href="#">Business Strategy</a>	Alain Vas	FR [q1 or q2] [20h+10h] [5 Credits] 🌐
○ LECGE1223	<a href="#">Production and Operations Management</a>	Daniel De wolf (compensates Per Joakim Agrell)	FR [q1] [30h] [5 Credits] 🌐
○ LECGE1321	<a href="#">Human Management</a>	Laurent Taskin	FR [q2] [30h+15h] [5 Credits] 🌐
○ LECGE1332	<a href="#">Finance</a>	Philippe Grégoire	FR [q1] [30h+15h] [5 Credits] 🌐
○ LECGE1317	<a href="#">Critical Analysis of organizations and markets</a>	Joseph Amougou (compensates Matthieu de Nanteuil) Matthieu de Nanteuil (coord.)	FR [q1] [30h] [5 Credits] 🌐

### ○ Courses in quantitative methods (15 credits)

○ LECGE1112	<a href="#">Mathematics in economy and management</a>	Julien Federinov (compensates Mathieu Van Vyve) Pascal Lambrechts	FR [q1] [45h+30h] [5 Credits] 🌐
○ LECGE1337	<a href="#">Advanced mathematics and foundations of econometrics</a>	Françoise Lefèvre	FR [q2] [30h+15h] [5 Credits] 🌐
○ LECGE1114	<a href="#">Statistics in Economics and Management I</a>	Alexandre Jacquemain (compensates Marie- Paule Kestemont) Marie-Paule Kestemont	FR [q2] [30h+30h] [5 Credits] 🌐

### ○ Language course (5 credits)

○ LANGL1532	<a href="#">English for Business Students (Upper-Intermediate level)</a>	Nicholas Gibbs Marielle Henriet (coord.) Adrien Kefer Sandrine Meirlaen Philippe Neyt Katherine Opello (coord.) Mark Theodore Pertuit Charlotte Peters Françoise Stas	EN [q1+q2] [60h] [5 Credits] 🌐 > French-friendly
-------------	--	--	---

## Course prerequisites

---

There are no prerequisites between course units (CUs) for this programme, i.e. the programme activity (course unit, CU) whose learning outcomes are to be certified and the corresponding credits awarded by the jury before registration in another CU.

## The programme's courses and learning outcomes

---

For each UCLouvain training programme, a [reference framework of learning outcomes](#) specifies the the skills expected of every graduate on completion of the programme. Course unit descriptions specify targeted learning outcomes, as well as the unit's contribution to reference framework of learning outcomes.

## GEST2M - Information

### Access Requirements

Master course admission requirements are defined by the French Community of Belgium Decree of 7 November 2013 defining the higher education landscape and the academic organisation of courses.

General and specific admission requirements for this programme must be satisfied at the time of enrolling at the university.

Unless explicitly mentioned, the bachelor's, master's and licentiate degrees listed in this table or on this page are to be understood as those issued by an institution of the French, Flemish or German-speaking Community, or by the Royal Military Academy.

**In the event of the divergence between the different linguistic versions of the present conditions, the French version shall prevail.**

#### SUMMARY

- > [General access requirements](#)
- > [Specific access requirements](#)
- > [University Bachelors](#)
- > [Non university Bachelors](#)
- > [Holders of a 2nd cycle University degree](#)
- > [Holders of a non-University 2nd cycle degree](#)
- > [Access based on validation of professional experience](#)
- > [Access based on application](#)
- > [Admission and Enrolment Procedures for general registration](#)

### Specific access requirements

#### DEADLINES TO SUBMIT A UCLouvain ONLINE REQUEST

- **APRIL 30** for candidates nationals of a **country outside the European Union, not residing in Belgium and needing a visa**
- **AUGUST 31** for all applicants nationals of a **country of the European Union or a national of a country with exemption from visa** (Norway, Liechtenstein, Monaco, Switzerland and Iceland) holders or future holders of a foreign access degree (i.e. **non Belgian degree**) **AND** for all nationals of a **country outside the European Union, residing in Belgium and not needing a visa**
- **SEPTEMBER 30** for all applicants nationals of a **country of the European Union or nationals of a country with exemption from visa** (Norway, Liechtenstein, Monaco, Switzerland and Iceland) holders or future holders of a Belgian access degree (i.e. **Belgian degree**).

Please note that attendance is mandatory as of the beginning of the academic year.

#### Tuition fees 2021-2022

**DIRECT ACCESS OR ACCESS BASED ON APPLICATION? >> CHECK THE REQUIREMENTS AND PROCEDURES IN THE TABLE HERE BELOW**

I AM (future) HOLDER OF:

#### University Bachelors

Diploma	Special Requirements	Access	Remarks
<b>UCLouvain Bachelors</b>			
<a href="#">Bachelor in Economics and Management</a> (site of Louvain-la-Neuve) - ECGE1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor in Management</a> (site of Mons) - GESM1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor : Business Engineering</a> (site of Louvain-la-Neuve) - INGE1BA		Direct access	> <a href="#">Direct online registration</a>
<a href="#">Bachelor : Business Engineering</a> (site of Mons) - INGM1BA		Direct access	> <a href="#">Direct online registration</a>
Other UCLouvain bachelors	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the

master's programme > [Submit a UCLouvain online request](#)

### Others Bachelors of the French speaking Community of Belgium

Bachelier en sciences de gestion		Direct access	> <a href="#">Direct online registration</a>
Bachelier en sciences économiques et de gestion		Direct access	> <a href="#">Direct online registration</a>
Bachelier en ingénieur de gestion		Direct access	> <a href="#">Direct online registration</a>
Bachelier en sciences économiques	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>
Other Bachelors	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>

### Bachelors of the Dutch speaking Community of Belgium

Bachelor in de toegepaste economische wetenschappen		Direct access	> <a href="#">Direct online registration</a>
Bachelor in handelsingenieur		Direct access	> <a href="#">Direct online registration</a>
Other bachelors	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific access requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>

### Foreign Bachelors

Non-belgian bachelor's university degree in Economics and Management or equivalent issued by a recognized academic institution	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific access requirements are met > <a href="#">Submit a UCLouvain online request</a>
--	---	-----------------------------	---

## Non university Bachelors

> Find out more about [links](#) to the university

Holders of a **bachelor's degree from long type belgian non-university higher education** in commercial engineering or in business management may, after analysis of the file by the jury, access the Master's degree in Management, with maybe an additional teaching unit (EU) in "mathématiques avancées et fondement d'économétrie". > [Submit a UCLouvain online request](#)

Holders of one of the **short non-university bachelor's degrees** listed below have access to the Master 120 in Management with the addition of a minimum of 45 credits and a maximum of 60 credits of additional teaching units (EU) (= complementary module) > [List of additional teaching units of the complementary module](#) > [Submit a UCLouvain online request](#)

Diploma	Access	Remarks
BA - assistant(e) de direction - EPS - crédits supplémentaires entre 45 et 60	Les enseignements supplémentaires éventuels peuvent être consultés dans le <a href="#">module complémentaire</a> .	Type court
BA - assistant(e) de direction - HE - crédits supplémentaires entre 45 et 60		
BA - conseiller(ère) en développement durable - HE - crédits supplémentaires entre 45 et 60		
BA en assurances - HE - crédits supplémentaires entre 45 et 60		
BA en assurances - EPS - crédits supplémentaires entre 45 et 60		
BA en commerce et développement - HE - crédits supplémentaires entre 45 et 60		
BA en commerce extérieur - HE - crédits supplémentaires entre 45 et 60		
BA en commerce extérieur - EPS - crédits supplémentaires entre 45 et 60		
BA en comptabilité - HE - crédits supplémentaires entre 45 et 60		
BA en comptabilité - EPS - crédits supplémentaires entre 45 et 60		

BA en coopération internationale - EPS - crédits supplémentaires entre 45 et 60  
 BA en coopération internationale - HE - crédits supplémentaires entre 45 et 60  
 BA en e-business - HE - crédits supplémentaires entre 45 et 60  
 BA en e-business - EPS - crédits supplémentaires entre 45 et 60  
 BA en gestion hôtelière - HE - crédits supplémentaires entre 45 et 60  
 BA en immobilier - HE - crédits supplémentaires entre 45 et 60  
 BA en immobilier - EPS - crédits supplémentaires entre 45 et 60  
 BA en informatique de gestion - EPS - crédits supplémentaires entre 45 et 60  
 BA en informatique de gestion - HE - crédits supplémentaires entre 45 et 60  
 BA en management de la logistique - HE - crédits supplémentaires entre 45 et 60  
 BA en management du tourisme et des loisirs - EPS - crédits supplémentaires entre 45 et 60  
 BA en management du tourisme et des loisirs - HE - crédits supplémentaires entre 45 et 60  
 BA en marketing - EPS - crédits supplémentaires entre 45 et 60  
 BA en marketing - HE - crédits supplémentaires entre 45 et 60  
 BA en relations publiques - HE - crédits supplémentaires entre 45 et 60  
 BA en relations publiques - EPS - crédits supplémentaires entre 45 et 60  
 BA en sciences administratives et gestion publique - HE - crédits supplémentaires entre 45 et 60  
 BA en sciences administratives et gestion publique - EPS - crédits supplémentaires entre 45 et 60  
 BA en vente - EPS - crédits supplémentaires entre 45 et 60

## Holders of a 2nd cycle University degree

Diploma	Special Requirements	Access	Remarks
<b>"Licenciés"</b>			
Belgian Licence in Economics	Meet the <a href="#">general and specific access requirements</a>	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>
Belgian Licence in Management	Meet the <a href="#">general and specific access requirements</a>	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>
Belgian Licence Applied Economics	Meet the <a href="#">general and specific access requirements</a>	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are

			met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>
Belgian Licence in Business Engineering	Meet the <a href="#">general and specific access requirements</a>	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>
Any other belgian licence	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>
Non-belgian licence's (2nd cycle) university degree issued by a recognized academic institution	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific access requirements are met > <a href="#">Submit a UCLouvain online request</a>

**Masters**

Belgian Master 120 credits in Management, Professionnal focus		Direct access	The Master's degree 120 in Management, <a href="#">Research focus</a> can be obtained by succeeding the 30 credits of Research focus only > <a href="#">Direct online registration</a>
Belgian Master 120 credits in Management, Research focus		Direct access	The Master's degree 120 in Management, <a href="#">Professional focus</a> can be obtained by succeeding the 30 credits of Professional focus only > <a href="#">Direct online registration</a>
Belgian Master 60 credits in Management	Meet the <a href="#">general and specific access requirements</a>	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. > <a href="#">Direct online registration</a>
Belgian Master 60 credits in Economics	Meet the <a href="#">general and specific access requirements</a>	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>
Belgian Master's degree compromising at least 45 course credits, at master's level, equivalent to the courses of the Master [120] in Management of the Louvain School of Management, giving the possibility of obtaining, in	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific access requirements are met > possibility to obtain, in one year, the Master's degree 120 credits in Management > <a href="#">Submit a UCLouvain online request</a>

one year, the Master [120] in Management			
Any other belgian Master's	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > <a href="#">Submit a UCLouvain online request</a>
Non-belgian Master's university degree issued by a recognized academic institution	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific access requirements are met > <a href="#">Submit a UCLouvain online request</a>
Non-belgian Master's degree, issued by a recognized academic institution, comprising at least 45 course credits, at master's level, equivalent to the courses of the Master [120] in Management of the Louvain School of Management, giving the possibility of obtaining, in one year, the Master [120] in Management	Meet the <a href="#">general and specific access requirements</a>	Access based on application	If general and specific access requirements are met > possibility to obtain, in one year, the Master's degree 120 credits in Management > <a href="#">Submit a UCLouvain online request</a>

## Holders of a non-University 2nd cycle degree

### Access based on validation of professional experience

> It is possible, under certain conditions, to use one's personal and professional experience to enter a university course without having the required qualifications. However, validation of prior experience does not automatically apply to all courses. Find out more about [Validation of priori experience](#).

Professionals who wish to have basic training in management science should consult: [Master 60 credits in Management, shift schedule](#)

For continuing education programme in management, please refer to: <https://uclouvain.be/lsm-formation-continue>

### Access based on application

Admission on the basis of a submitted dossier may be granted either directly or on the condition of completing additional coursework of a maximum of 60 ECTS credits, or refused.

Access based on application for (future) holders of a **Belgian degree**: you must of course meet the general and specific access requirements mentioned in the table above according to the degree you have or will obtain and then you must

1. [complete and submit an online application to UCLouvain and follow the procedure](#)
2. [additionally submit an online application directly to the faculty "Louvain School of Management" and send a dossier](#)

Access based on application for (future) holders of a **non-Belgian degree**: you must of course meet the general and specific access requirements mentioned in the table above according to the degree you have or will obtain and then you must [complete and submit an online application to UCLouvain and follow the procedure](#)

## Admission and Enrolment Procedures for general registration

Please visit the [UCLouvain enrolment Office](#)

## Teaching method

---

The quality of our Master's programme is continuously monitored by external auditors through the EQUIS international accreditation process. In terms of teaching methods, the two main strengths of our programmes are:

- **An education that mixes academic knowledge and professional practice**

Blended training is provided by academics who are top researchers in their fields and professionals, specially selected for their experience and widely renowned expertise. As a result, students are exposed to the latest scientific advances in management studies and their application in business life. Formal teaching is complemented with a hands-on learning experience that students acquire in various ways (group projects in connection with organizations, internship, master thesis). Students can also access a wide array of extra-curricular activities organised by the School's Corporate Unit.

- **A focus on active learning and the development of multidisciplinary skills**

We have created a learning environment that combines a variety of interactive teaching methods: lectures, case studies, group assignments, individual and group projects, problem-solving, flipped classrooms, business games, invited speakers. To optimize the learning experience, we blend theoretical and practical work, hard and soft skills, as well as in-person and online teaching activities. Courses are bundled in modular parts of six weeks to strengthen the acquisition of knowledge and competences. Exams may be organized at the end of each six-week part to complement the continuous assessment (interim tests, individual and group assignments) that is organized during the part.

## Evaluation

---

*The evaluation methods comply with the [regulations concerning studies and exams](#). More detailed explanation of the modalities specific to each learning unit are available on their description sheets under the heading "Learning outcomes evaluation method".*

Because of our emphasis on active learning, most of the assessment is continuous. That is, students complete individual and group assignments during and after the courses. These assignments can take various forms (written reports, oral presentations, problem-solving, projects, videos, debates, etc.). Examinations can complement the assessment and are organized in the continuation of the teaching after each six-week courses' part. The assessment is both formative (by monitoring student learning and providing ongoing feedback) and summative (by evaluating student learning against some benchmark).

The details of the assessment can be found in the description of each course.

## Mobility and/or Internationalisation outlook

---

This Master's programme offers various internationalisation and mobility opportunities that will add value to your curriculum:

1. **A quadrimester abroad** (30 credits) as part of an [exchange programme](#) in one of the 145 worldwide recognised partner universities in management, some of which are part of the exclusive PIM (Partnership in International Management) network, have accreditations such as EQUIS,...
2. **A quadrimester in Flanders** (30 credits) as part of the [Erasmus Belgica](#) programme, at one of the 3 recognised partner universities in management.
3. The exclusive and unique opportunity in Belgium to follow the [prestigious Master's in International Management](#) organised by the **CEMS** network.
4. The opportunity to follow the **annual block 2 abroad** as part of the ['IB' International Business](#) programme, which includes a quadrimester abroad as part of an exchange programme at a partner university and a six-month work placement in a company outside Europe.
5. The possibility of acquiring **two Master's degrees** by combining a full year at LSM (UCLouvain) and another full year at a partner university. Several ['DD' double degrees and a DDD \(Dedicated Double Degree\)](#) are offered in partnership with 7 prestigious European universities.
6. The **possibility** for a student to follow the **entire programme in English**.

## Possible trainings at the end of the programme

---

- [Doctoral School in Management \(Louvain-la-Neuve\)](#)
- [Master 120 in Environmental Science and Management \(Louvain-la-Neuve\)](#)
- [Master 60 in Information and Communication \(Louvain-la-Neuve\)](#)
- [Master 60 in Information and Communication \(Mons\)](#)
- [Master in Law](#) (through the successful completion of the bachelor's and master's degrees in management, as well as the minor's access and additional courses in law)

## Contacts

---

### Curriculum Management

#### Faculty

Structure entity	SSH/LSM
Denomination	Louvain School of Management ( <a href="#">LSM</a> )
Sector	Human Sciences ( <a href="#">SSH</a> )
Acronym	LSM
Postal address	Place des Doyens 1 - bte L2.01.01 1348 Louvain-la-Neuve
Website	<a href="http://www.uclouvain.be/lsm">http://www.uclouvain.be/lsm</a>

#### Mandate(s)

- Dean : Per Joakim Agrell
- Administrative director : Helena Torres

#### Commission(s) of programme

- Commission d'enseignement de la Louvain School of management ([CLSM](#))

Academic supervisor: [Paul Belleflamme](#)

#### Jury

- President of the jury - Prof. Benoît Gailly: [president-jury-lln@uclouvain.be](mailto:president-jury-lln@uclouvain.be)
- Secretary of the jury: [Paul Belleflamme](#)

#### Useful Contact(s)

- Studies Advisor: [lsm-students-office@uclouvain.be](mailto:lsm-students-office@uclouvain.be)
- Admissions of candidates holders of a non-belgian's degree - Mrs Estelle Tonon: [lsm-international-admissions@uclouvain.be](mailto:lsm-international-admissions@uclouvain.be)
- Admissions of candidates holders of a belgian's degree - Mrs Estelle Tonon: [lsm-belgian-admissions@uclouvain.be](mailto:lsm-belgian-admissions@uclouvain.be)

